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**ASM PACIFIC TECHNOLOGY LIMITED**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 0522)**

**ANNOUNCEMENT OF UNAUDITED 2015 FIRST QUARTER RESULTS FOR  
THE THREE MONTHS ENDED 31 MARCH 2015**

**A Strong Start To 2015**

- Group revenue of US\$394.1 million, representing a growth of 22.6% over the same period last year and a decline of 11.3% against the preceding three months
- Net profit of HK\$284.6 million, representing a growth of 81.6% and 16.8% over the same period last year and the preceding three months, respectively
- Earnings per share of HK\$0.71, representing an improvement of HK\$0.32 and HK\$0.11 over the same period last year and the preceding three months, respectively
- Back-end Equipment revenue of US\$176.2 million, representing a growth of 7.7% over the same period last year and a decline of 9.9% against the preceding three months
- Materials revenue of US\$56.9 million, representing a slight decline of 0.2% and 1.9% against the same period last year and the preceding three months, respectively
- SMT Solutions revenue of US\$161.0 million, representing a surge of 59.6% over the same period last year and a decline of 15.7% against the preceding three months
- Group bookings of US\$464.6 million, representing improvements of 35.6% and 15.2% over the preceding three months and the same period last year, respectively
- Cash on hand of HK\$2.33 billion at the end of March 2015

The Directors of ASM Pacific Technology Limited are pleased to make the following announcement of unaudited results for the three months ended 31 March 2015:

## RESULTS

ASM Pacific Technology Limited and its subsidiaries (the “Group” or “ASMPT”) achieved revenue amounting to **HK\$3.1 billion** (US\$394.1 million) for the three months ended 31 March 2015, which was an increase of 22.6% as compared with HK\$2.5 billion (US\$321.3 million) for the first quarter of 2014 and a contraction of 11.3% from the preceding quarter. The Group's consolidated profit after taxation for the first quarter of 2015 was **HK\$284.6 million** as compared to a profit of HK\$156.7 million in the corresponding period in 2014, and a profit of HK\$243.7 million in the previous quarter. Basic earnings per share (EPS) for the first quarter of 2015 amounted to **HK\$0.71** (first quarter of 2014: HK\$0.39, fourth quarter of 2014: HK\$0.60).

## FINANCIAL HIGHLIGHTS

|  |              | Three months ended                          |  |   |
|--|--------------|---|--|---|
|  |              | 31 March<br>2015<br>(Unaudited)<br>HK\$'000 | 31 December<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Unaudited)<br>HK\$'000 |
|  | <i>Notes</i> |   |  |   |
| Revenue  | 1            | <b>3,055,866</b>                            | 3,445,709                                      | 2,493,433                                   |
| Cost of sales  |              | <b>(1,942,731)</b>                          | (2,137,649)                                    | (1,685,681)                                 |
| Gross profit   | 2            | <b>1,113,135</b>                            | 1,308,060                                      | 807,752                                     |
| Other income   |              | <b>7,674</b>                                | 25,977   | 1,795                                       |
| Selling and distribution expenses                            |              | <b>(298,111)</b>                            | (326,975)                                      | (233,649)                                   |
| General and administrative expenses                          |              | <b>(170,803)</b>                            | (176,496)                                      | (127,256)                                   |
| Research and development expenses                            |              | <b>(281,232)</b>                            | (314,616)                                      | (235,436)                                   |
| Other gains and losses                                       |              | <b>70,438</b>                               | 28,536   | (8,923)                                     |
| Other expenses   |              | -   | (168,400)                                      | -   |
| Finance costs  |              | <b>(37,796)</b>                             | (38,912)                                       | (6,216)                                     |
| Profit before taxation                                       |              | <b>403,305</b>                              | 337,174  | 198,067                                     |
| Income tax expense   |              | <b>(118,709)</b>                            | (93,446)                                       | (41,376)                                    |
| Profit for the period, attributable to owners of the Company |              | <b>284,596</b>                              | 243,728  | 156,691                                     |
| Earnings per share   | 3            |   |  |   |
| - Basic  |              | <b>HK\$0.71</b>                             | HK\$0.60                                       | HK\$0.39                                    |
| - Diluted  |              | <b>HK\$0.71</b>                             | HK\$0.60                                       | HK\$0.39                                    |

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|   | <b>Three months ended</b> |             |             |
|---|---------------------------|-------------|-------------|
|   | <b>31 March</b>           | 31 December | 31 March    |
|   | <b>2015</b>               | 2014        | 2014        |
|   | <b>(Unaudited)</b>        | (Unaudited) | (Unaudited) |
|   | <b>HK\$'000</b>           | HK\$'000    | HK\$'000    |
| Profit for the period, attributable to owners of the Company  | <b>284,596</b>            | 243,728     | 156,691     |
| Other comprehensive expense   |                           |             |             |
| - exchange differences on translation of foreign operations, which may be reclassified subsequently to profit or loss | <b>(268,447)</b>          | (100,381)   | (8,463)     |
| - remeasurement of defined benefit retirement plans, net of tax, which will not be reclassified to profit or loss     | -                         | (52,820)    | -           |
| Other comprehensive expense for the period  | <b>(268,447)</b>          | (153,201)   | (8,463)     |
| Total comprehensive income for the period, attributable to owners of the Company                                      | <b>16,149</b>             | 90,527      | 148,228     |

*Notes:*

## 1. Segment Information

An analysis of the Group's revenue and results by operating and reportable segment is as follows:

|  | <b>Three months ended</b>                             |  |   |
|--|---|--|---|
|  | <b>31 March<br/>2015<br/>(Unaudited)<br/>HK\$'000</b> | 31 December<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Unaudited)<br>HK\$'000 |
| <b>Segment revenue from external customers</b>   |   |  |   |
| Back-end equipment   | <b>1,366,290</b>                                      | 1,515,669                                      | 1,268,637                                   |
| Surface mount technology ("SMT") solutions   | <b>1,248,098</b>                                      | 1,479,841                                      | 782,226                                     |
| Materials  | <b>441,478</b>  | 450,199  | 442,570                                     |
|  | <b>3,055,866</b>                                      | 3,445,709                                      | 2,493,433                                   |
| <b>Segment profit</b>  |   |  |   |
| Back-end equipment   | <b>171,255</b>  | 249,138  | 171,440                                     |
| SMT solutions  | <b>165,795</b>  | 236,843  | 19,306                                      |
| - Profit before accounting for amortization of fair value increment of assets acquired in DEK Business | <b>177,587</b>  | 275,533  | 19,306                                      |
| - Amortization of fair value increment of assets acquired in DEK Business                              | <b>(11,792)</b>                                       | (38,690)                                       | -   |
| Materials  | <b>41,913</b>   | 36,406   | 37,246                                      |
|  | <b>378,963</b>  | 522,387  | 227,992                                     |
| Interest income  | <b>1,959</b>  | 2,384  | 1,193                                       |
| Finance costs  | <b>(37,796)</b>                                       | (38,912)                                       | (6,216)                                     |
| Unallocated net foreign exchange gain (loss)   | <b>69,545</b>   | 30,690   | (9,854)                                     |
| Unallocated general and administrative expenses  | <b>(9,366)</b>  | (10,975)                                       | (15,048)                                    |
| Other expenses   | <b>-</b>  | (168,400)                                      | -   |
| Profit before taxation   | <b>403,305</b>  | 337,174  | 198,067                                     |
| <b>Segment profit %</b>  |   |  |   |
| Back-end equipment   | <b>12.5%</b>  | 16.4%  | 13.5%                                       |
| SMT solutions  |   |  |   |
| - Before accounting for amortization of fair value increment of assets acquired in DEK Business        | <b>14.2%</b>  | 18.6%  | 2.5%  |
| - After accounting for amortization of fair value increment of assets acquired in DEK Business         | <b>13.3%</b>  | 16.0%  | 2.5%  |
| Materials  | <b>9.5%</b>   | 8.1%   | 8.4%  |

2. An analysis of the Group's revenue, gross profit and earnings before interest and tax excluding the effect of other expenses and amortization of fair value increment of assets acquired in DEK Business ("EBIT") by business is as follows:

|                | Three months ended 31 March 2015 |                                    |  |   |   |
|----------------|----------------------------------|------------------------------------|--|---|---|
|                | Back-end Business<br>(Note a)    | SMT Solutions Business<br>(Note b) | Total before effect of amortization of fair value increment of assets acquired in DEK Business | Amortization of fair value increment of assets acquired in DEK Business | Total after effect of amortization of fair value increment of assets acquired in DEK Business |
|                | (Unaudited)<br>HK\$'000          | (Unaudited)<br>HK\$'000            | (Unaudited)<br>HK\$'000  | (Unaudited)<br>HK\$'000   | (Unaudited)<br>HK\$'000   |
| Revenue        | 1,807,768                        | 1,248,098                          | 3,055,866  | -   | 3,055,866   |
| Gross profit   | 606,790                          | 513,039                            | 1,119,829  | (6,694)   | 1,113,135   |
| EBIT           | 213,752                          | 237,182                            | 450,934  | (11,792)  | 439,142   |
| Gross profit % | 33.6%                            | 41.1%                              | 36.6%  |   | 36.4%   |
| EBIT %         | 11.8%                            | 19.0%                              | 14.8%  |   | 14.4%   |

|                | Three months ended 31 December 2014 |                                    |   |                          |   |  |
|----------------|-------------------------------------|------------------------------------|---|--------------------------|---|--|
|                | Back-end Business<br>(Note a)       | SMT Solutions Business<br>(Note b) | Total before effect of other expenses and amortization of fair value increment of assets acquired in DEK Business | Effect of other expenses | Amortization of fair value increment of assets acquired in DEK Business | Total after effect of other expenses and amortization of fair value increment of assets acquired in DEK Business |
|                | (Unaudited)<br>HK\$'000             | (Unaudited)<br>HK\$'000            | (Unaudited)<br>HK\$'000   | (Unaudited)<br>HK\$'000  | (Unaudited)<br>HK\$'000   | (Unaudited)<br>HK\$'000  |
| Revenue        | 1,965,868                           | 1,479,841                          | 3,445,709   | -                        | -   | 3,445,709  |
| Gross profit   | 699,510                             | 634,227                            | 1,333,737   | -                        | (25,677)  | 1,308,060  |
| EBIT           | 286,985                             | 293,807                            | 580,792   | (168,400)                | (38,690)  | 373,702  |
| Gross profit % | 35.6%                               | 42.9%                              | 38.7%   |                          |   | 38.0%  |
| EBIT %         | 14.6%                               | 19.9%                              | 16.9%   |                          |   | 10.8%  |

**2. An analysis of the Group’s revenue, gross profit and earnings before interest and tax excluding the effect of other expenses and amortization of fair value increment of assets acquired in DEK Business (“EBIT”) by business is as follows: - continued**

|                | Three months ended 31 March 2014 |                                   |                         |
|----------------|----------------------------------|-----------------------------------|-------------------------|
|                | Back-end<br>Business<br>(Note a) | SMT                               | Total                   |
|                |                                  | Solutions<br>Business<br>(Note b) |                         |
|                | (Unaudited)<br>HK\$'000          | (Unaudited)<br>HK\$'000           | (Unaudited)<br>HK\$'000 |
| Revenue        | 1,711,207                        | 782,226                           | 2,493,433               |
| Gross profit   | 553,500                          | 254,252                           | 807,752                 |
| EBIT           | 184,269                          | 18,821                            | 203,090                 |
| Gross profit % | 32.3%                            | 32.5%                             | 32.4%                   |
| EBIT %         | 10.8%                            | 2.4%                              | 8.1%                    |

Notes:

- (a) Back-end Business: Back-end Equipment segment and Materials segment
- (b) SMT Solutions Business: Placement Equipment and Printing Equipment (effective from Q3 2014, Printing Equipment is included)

### 3. Earnings per share

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

|  | <b>Three months ended</b>                             |  |   |
|--|---|--|---|
|  | <b>31 March<br/>2015<br/>(Unaudited)<br/>HK\$'000</b> | 31 December<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Unaudited)<br>HK\$'000 |
| Earnings for the purposes of basic and diluted earnings per share<br>(Profit for the period) | <b>284,596</b>  | 243,728  | 156,691                                     |
|  | <b>Number of Shares<br/>(in thousands)</b>            |  |   |
| Weighted average number of ordinary shares for the purpose of basic earnings per share       | <b>402,519</b>  | 400,810  | 400,631                                     |
| Effect of dilutive potential shares from the Employee Share Incentive Scheme                 | <b>4</b>  | 1,759  | 10  |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share     | <b>402,523</b>  | 402,569  | 400,641                                     |

Note: The computation of diluted earnings per share for the three months ended 31 March 2015 did not assume the conversion of the Company's outstanding convertible bonds because the assumed conversion would result in an increase in earnings per share.

## REVIEW

The Group has made a strong start to the year. After a very good performance last year, the Group kept up its momentum to achieve a healthy growth of 22.6% for its billings in the first quarter of this year as compared to the first quarter of last year. Group billings for the quarter amounted to US\$394.1 million (HK\$3.06 billion), a contraction of 11.3% from the fourth quarter of last year given that the first quarter is typically a slow period.

Group bookings rebounded from the fourth quarter of last year, achieving a strong growth of 35.6% quarter-on-quarter. Group bookings amounted to US\$464.6 million, which represented a growth of 15.2% as compared to the same period a year ago.

The book-to-bill ratio, representing net bookings over billings, was 1.18 for the first quarter of 2015. The order backlog as of the end of the first quarter remained at a high level, increasing to US\$431.9 million (HK\$3.35 billion). This was an improvement of 19.4% as compared to the order backlog at the end of last year.

In particular, bookings in the Back-end Equipment Segment experienced a quarterly surge of 55.0%, and also grew by 4.4% as compared to the first quarter of last year. The strong demand for our Back-end Equipment appears to be broad-based and driven by our customers' investment in capacity expansion. The demand for bonders led the growth once again. Moreover, the demand for packaging-related back-end equipment and CMOS Imaging Sensor (CIS) equipment was also strong.

Territorially, demand from the Chinese market remained good whereas the Taiwanese market was relatively softer.

During the first quarter, revenue from the Back-end Equipment Segment amounted to US\$176.2 million (HK\$1.37 billion), growing by 7.7% against the same period last year, although this represented a contraction of 9.9% from the fourth quarter of last year due to seasonal factors. Back-end Equipment revenue contributed to 44.7% of the Group's revenue during the first quarter of 2015. The Back-end Equipment Segment achieved a gross margin of 39.4% in the first quarter of this year.

The strong performance of our Back-end Equipment business was underpinned by robust demand in the semiconductor and LED markets, as well as from the CIS, automotive electronics and power management markets.

Bookings in our SMT Solutions Segment grew strongly by 31.5% over the preceding quarter and 41.9% over the first quarter of the preceding year, respectively. Revenue from our SMT Solutions Segment amounted to US\$161.0 million (HK\$1.25 billion), representing a surge of 59.6% as compared to the first quarter of last year but a decline of 15.7% as compared to the fourth quarter of last year, respectively. Revenue from the SMT Solutions Segment contributed to 40.8% of the Group's revenue during the first quarter of 2015.

The European market contributed strongly to the strength of our SMT Solutions business. Particularly, the automotive sector made significant contribution to our SMT Solutions business during the first three months of this year.

The SMT Solutions Segment achieved a gross margin of 40.6% and EBIT of 18.1% in the first quarter of this year.



## **REVIEW -continued**

During the first quarter, revenue from our Materials Business Segment was almost flat as compared to the same period last year, as well as the preceding quarter. Revenue from our Materials Business Segment amounted to US\$56.9 million (HK\$441.5 million), representing contractions of 1.9% and 0.2% from the preceding quarter and from the corresponding period a year ago, respectively. Revenue from our Materials Business Segment contributed to 14.5% of the Group's revenue during the first quarter of 2015.

Bookings for our Materials Segment contracted 1.0% and 9.7% as compared to the preceding quarter and the same period last year, respectively.

By geographical distribution, China (including Hong Kong) (45.8%), Europe (19.0%), the Americas (7.6%), Malaysia (6.1%) and Taiwan (4.7%) were the top five markets for ASMPT in the first quarter of 2015.

During the first quarter, the Group achieved a gross margin of 36.4%, which is a contraction of 1.5% (154 bps) from the fourth quarter of last year but an improvement of 4.0% (403 bps) year on year. Net profits of the Group improved 81.6% and 16.8% as compared to the first and fourth quarters of last year, respectively.

Capital addition during the period amounted to HK\$88.8 million, which was fully funded by the quarter's depreciation and amortization of HK\$106.8 million. Cash on hand as of 31 March 2015 was HK\$2.33 billion.

## **PROSPECTS**

Due to the strong rebound in our Group bookings, we expect Group billings to achieve a double digit percentage improvement in the second quarter over the same period of last year, and to produce a moderate-to-strong double-digit percentage gain over the first quarter of this year. The anticipated growth is expected to be driven mainly by the Back-end Equipment and SMT Solutions businesses. Additionally, our improved billings should lead to further improvements in our profitability.

Judging by our current performance, we are quite confident that we would be able to achieve a double-digit percentage growth in Group billings for the first half of this year over the same period of last year.

However, it would appear that the outlook for the remainder of this year is less visible as compared to the situation we encountered at the same time last year. We do notice that some customers, particularly customers in Taiwan, have become more cautious in their capital expenditure.

Nevertheless, with our diversified application markets and large customer base, we have reason to be confident that we will once again outperform the market in 2015.

## **REVIEW OF ACCOUNTS**

The Audit Committee has reviewed the Group's unaudited condensed consolidated financial statements for the three months ended 31 March 2015.

## **BOARD OF DIRECTORS**

As at the date of this announcement, the Board comprises Mr. Arthur H. del Prado (Chairman), Mr. Lee Wai Kwong, Mr. James Chow Chuen and Mr. Robin Gerard Ng Cher Tat as Executive Directors, Mr. Charles Dean del Prado and Mr. Petrus Antonius Maria van Bommel as Non-executive Directors, and Miss Orasa Livasiri, Mr. John Lok Kam Chong, Mr. Wong Hon Yee and Mr. Eric Tang Koon Hung as Independent Non-executive Directors.

On behalf of the Board  
**Lee Wai Kwong**  
Director

Hong Kong, 23 April 2015